

Press Releases & News

Ingram enters academic library supply field, acquiring Coutts Information Services and MyiLibrary

NASHVILLE, TN – Ingram Industries Inc. today announced its acquisition of Coutts Information Services and its MyiLibrary affiliate, heralding Ingram's entry into the academic library supply business. Coutts is based in the United Kingdom and has offices in the United States, Canada and Holland. The company specializes in book and electronic content supply to academic, government, corporate, public and institutional library and information sectors.

In August, Coutts was awarded a major three-year contract with Stanford University to provide comprehensive approval plans (with an integrated e-book service). Coutts will supply over 50,000 titles to the university annually. Coutts also recently contracted with the University of Toronto to supply electronic content through the MyiLibrary platform, in addition to the existing approval plans.

John R. Ingram, Vice Chairman of Ingram Industries Inc., welcomed the Coutts team and said the marriage will offer a high level of service and expertise to academic librarians. "The Coutts team is well known for its strengths and high level of service to librarians," Mr. Ingram said. "This will accelerate our service in the important academic library field, providing the highest level of wholesale, distribution, information, and print-on-demand services."

Jim Chandler, President and CEO of Ingram Book Group, noted the impressive range of services provided by Coutts in North America. "This is a market we have never before served directly," Mr. Chandler said. "Coutts has developed a broad range of library-centric digital and physical services that will provide a great platform for the future. Ingram has long served other retail and library markets, offering the broadest range of titles and fast, consistent and accurate fulfilment. This rounds out our service to academic and professional libraries throughout North America."

MyiLibrary is a unique e-book hosting platform offering access to the world's leading digital content collections. It is used by academics, researchers and professionals and is considered an indispensable reference tool for all businesses and institutions looking to provide their users with access to the most current digital content available today. Librarians use MyiLibrary to build multi-publisher collections of titles in the same way they have done with print publications. The MyiLibrary announcement follows Ingram's recent acquisition of Vital Source Technologies, Inc. of Raleigh, North Carolina. Vital Source is a leading provider of digital content delivery solutions in education and professional learning environments.

Coutts will continue operations at its current locations in Canada, the US and Europe.

About Ingram Industries Inc.

Ingram Industries Inc., based in Nashville, Tennessee, is one of America's largest privately held companies. It consists of diversified businesses in distribution, marine transportation, aggregate supply, and digital fulfilment services. Ingram Industries Inc. includes four operating divisions: Ingram Marine Group, Ingram Book Group, Lightning Source Inc. and Ingram Digital Ventures.

About Coutts Information Services

Coutts is based in Ringwood in the United Kingdom. The company's services include the supply and full shelf-ready processing and cataloging of print monographs, the provision of standing order and approval plan services along with full seamless ILS integration covering both print and electronic content. Coutts supplies services to over 5,000 customers in more than 100 countries, positioning Coutts at the forefront of today's rapidly changing information supply industry.

AERA and SAGE Announce Journals Publishing Partnership

Washington, DC; Thousand Oaks, California; London, United Kingdom; New Delhi, India; and Singapore (November 13, 2006) – The American Educational Research Association (AERA) and SAGE Publications are pleased to announce their new publishing partnership. On behalf of the AERA, SAGE will begin publishing the following six peer-reviewed journals, effective January 2007:

- *American Educational Research Journal*
- *Educational Evaluation and Policy Analysis*
- *Educational Researcher*
- *Journal of Educational and Behavioral Statistics*
- *Review of Educational Research*
- *Review of Research in Education*

The AERA seeks to advance education research and to promote the use of high-quality research in educational policy and practice. The Association is the national professional organization for approximately 25,000 members located in colleges and universities; research institutions; and governmental, non-profit, and private sector organizations in the United States and throughout the world. Four of the six AERA titles are currently ranked in the Thomson Scientific (formerly ISI) Journal Citation Reports , with a fifth journal recently accepted for inclusion.

SAGE will make the journals available electronically via SAGE Journals Online (SJO). Each journal website on SJO will go live upon release of the journal's first 2007 issue (*Educational Researcher* in January, all others in March). With this improved online availability, users will now be able to access the research published in the AERA journals more easily using SJO's advanced features to search, browse, alert and link scholarly articles. Both current and archival content will be available. Librarians will also benefit with access to COUNTER-compliant usage statistics for these journals.

All six titles will be made available through SAGE's full-text database, Education: A SAGE Full-Text Collection.

"The Association is pleased to have identified a publishing partner in SAGE that is dedicated to the foundational purposes of a research society and the AERA's commitment to affordable scholarly dissemination of the highest quality," emphasized Executive Director Felice J. Levine. "Our selection of SAGE allows the Association to work in a very collaborative way in publishing on a world-wide scale and thereby to serve our members, the broader education research community, and all who benefit from solid knowledge about education and learning—now and for the future."

"We are delighted to be selected as the publisher of these premier scholarly journals because, like the AERA, SAGE is dedicated to education and to education research. We believe both our missions and the content we publish make this an ideal partnership," stated Alison Mudditt, Executive Vice President of SAGE's Higher Education Group. "We look forward to offering the AERA superior publishing solutions and support, as well as delivering excellent customer service to their members."

About AERA

The American Educational Research Association (AERA), founded in 1916 and based in Washington, D.C., aims to advance knowledge about education, to encourage scholarly inquiry related to

education, and to promote the use of research to improve education and serve the public good. As the national interdisciplinary research society in education, AERA is dedicated to strengthening education research capacity by promoting research of the highest quality, undertaking education and training programs, and advancing sound research and science policy. AERA publishes six peer-reviewed journals and research and methodology books central to the field.

www.aera.net

About SAGE

SAGE Publications is a leading international publisher of journals, books, and electronic media for academic, educational, and professional markets. Since 1965, SAGE has helped inform and educate a global community of scholars, practitioners, researchers, and students spanning a wide range of subject areas including business, humanities, social sciences, and science, technology and medicine. SAGE Publications, a privately owned corporation, has principal offices in Thousand Oaks, California; London, United Kingdom; New Delhi, India; and Singapore.

www.sagepublications.com